

Message Text

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PAGE 01 STATE 239751
ORIGIN COME-00

INFO OCT-01 ARA-14 ISO-00 EB-08 /023 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW
APPROVED BY EB/OCA/CM/JJREILLY
COM/OED/MEPD/LENGLESON
COM/OED/MEPD/SMCONGER, DIRECTOR
STATE/ARA/CAR/FTUMMINIA (PHONE)
COM/OIM/FKAYSER (INFO)

-----078610 060310Z /63

P 051948Z OCT 77
FM SECSTATE WASHDC
TO AMEMBASSY PARAMARIBO PRIORITY

UNCLAS STATE 239751

E.O. 11652: N/A

TAGS: BENC, NS

SUBJECT: MAJOR PROJECT: GOVERNMENT FUNDED LOW COST
HOUSING PROGRAM

REF: (A) PARAMARIBO 1010; (B) STATE 235187;
(C) OFFICIAL INFORMAL LETTER PHILBRICK TO LORTON,
JULY 27, 1977

1. MAJOR EXPORT PROJECTS DIVISION USDOC REGRETS EMBASSY
NEVER RECEIVED REFERENCE (C). FOR YOUR CONVENIENCE
REPEATED LETTER FOLLOWS.

QUOTE. FIRST I WANT TO THANK YOU FOR YOUR QUICK RESPONSE
TO STATE 164234 IN WHICH MAJOR EXPORT PROJECTS REQUESTED
SOME ASSISTANCE FOR THE SURINAM-AMERICAN TRADE DEVELOPMENT
CORPORATION IN ITS ATTEMPT TO CONCLUDE A CONTRACT WITH THE
MINISTRY OF LABOR AND PUBLIC HOUSING.

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I PASSED ON YOUR INFORMATION TO MR. STONES WHO HAD ALREADY
SENT ME THE ENCLOSED LETTER. AS YOU CAN SEE, MR. STONES
IS VERY INTERESTED IN LOCATING A JOINT VENTURE PARTNER
WITH WHOM TO PURSUE THE SURINAM HOUSING MARKET. I WOULD
VERY MUCH APPRECIATE ANYTHING YOU CAN DO IN THE WAY OF

SUGGESTING SUITABLE CONTACTS FOR MR. STONES. I WOULD LIKE TO REQUEST THAT IF YOU CONTACT HIM DIRECTLY, YOU COPY ME OR IF YOU WOULD PREFER, THAT YOU AIR POUCH YOUR REPLY TO ME SO THAT I CAN FORWARD IT TO MR. STONES.

THANK YOU IN ADVANCE FOR YOUR ASSISTANCE. UNQUOTE.

2. TEXT OF MR. STONES' JULY 13, 1977 LETTER TO MEPD IS ALSO REPEATED.

QUOTE. FURTHER TO OUR TELEPHONE CONVERSATION YESTERDAY (FOR WHICH MANY THANKS), WE WOULD LIKE TO SUPPOSE THAT IF THE INFORMATION FROM SURINAM INDICATES THAT THERE IS A CONSIDERABLE PRIVATE HOUSING MARKET, THEN WE MIGHT ABANDON OUR PRESENT CONTACTS (WHO ARE ABLE TO ACHIEVE LITTLE WHILST IN JAIL) AND LOOK FOR NEW ONES. IN PARTICULAR, WE WOULD LIKE TO MEET A BUILDING CONTRACTOR WHO HAS ESTABLISHED A REPUTATION FOR RELIABILITY AND EFFICIENCY, AND WHO MIGHT LIKE TO EXPLORE THE POSSIBILITY OF ERECTING PREFABRICATED PANELIZED OR MODULAR HOUSES TO MEET THE ANTICIPATED DEMAND.

IT IS CONSIDERED THAT THE TOPS PROGRAMME WOULD BE OF LITTLE USE, ALTHOUGH WE HAVE NOTED INQUIRIES FROM SURINAM IN THE TOPS BULLETIN, BUT FEEL THERE MAY BE OTHER AVENUES TO EXPLORE. IT IS OUR UNDERSTANDING THAT THE EMBASSY IN UNCLASSIFIED

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PARAMARIBO CAN ADVERTISE OUR WISHES IN A WEEKLY (MONTHLY?) PUBLICATION, OR POSSIBLY EVEN RECOMMEND SOME CONTACTS. ANY ADVICE THAT YOU COULD OFFER THEREBY TO HELP US ADVANCE THE CAUSE OF THE U.S. BALANCE OF TRADE DEFICIT WOULD BE DEEPLY APPRECIATED; UNQUOTE.

3. WOULD CERTAINLY APPRECIATE QUICK RESPONSE FROM

EMBASSY SINCE LOST AIR POUCH HAS CAUSED SUCH A CONSIDERABLE DELAY. CHRISTOPHER

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NNN

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Disposition Approved on Date:
Disposition Case Number: n/a
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